

Area's Largest IT Consulting Firms

Ranked by Mass. IT consultants

Prior Rank	Rank	Company	Mass. IT consultants	Total IT consultants	Mass. employees Total	Mass. 2008 revenue	Clients	CEO Title
	1	CSC 266 Second Ave., Waltham 02451 (781) 890-7446 www.csc.com	750	NA	900 93,000	\$16,740,000,000	WND	Mike Laphen CEO
	2	IBM 550 King St., Littleton 01460 (800) 426-4968 www.ibm.com	680	100,000	4,500 398,455	\$103,600,000,000	WND	Samuel Palmisano Chairman, president & CEO
	3	Accenture 800 Boylston St., Boston 02199 (617) 488-4000 www.accenture.com	650	100,000	736 177,000	\$21,580,000,000	WND	William Green Chairman, CEO
	4	CGI 600 Federal St., Andover 01810 (978) 946-3000 www.cgi.com	400	21,000	438 26,000	\$3,800,000,000	John Hancock Financial Services, Commerce Insurance, Liberty Mutual, NStar	Michael Roach President, CEO
	5	Eliassen Group Inc. 30 Audobon Road, Wakefield 01880 (781) 246-1600 www.eliasen.com	381	674	327 784	\$99,600,000	WND	Ken Dreyer CEO
	6	Sapient Corp. 131 Dartmouth St., Boston 02116 (617) 621-0200 www.sapient.com	230	5,077	328 6,009	\$662,400,000	Liberty Mutual, Travelers, PerkinElmer, Circles, TJX, CSC, Bain & Co., Webster Bank, Talbots	John Henrick President, CEO
	7	Tata Consulting Services 101 Federal St., Boston 02110 (617) 378-3500 www.tcs.com	225	16,000	WND 145,000	\$6,000,000,000	Fidelity, CVS, Bose	M. Chandrasekaran CEO
	8	Deloitte 200 Berkeley St., Boston 02109 (617) 437-2000 www.deloitte.com	220	31,200	1,465 165,000	\$27,400,000,000	WND	James Quigley CEO
	9	Patni Computer Systems Inc. One Broadway, Cambridge 02142 (617) 914-8000 www.patni.com	217	2,390	250 14,200	\$718,900,000	WND	Jeya Kumar CEO
	10	Dynamics Research Corp. 60 Frontage Road, Andover 01810 (978) 475-9090 www.drc.com	105	1,040	314 1,495	\$242,800,000	USAF ESC/554th ELSW/643rd ELSG, USAF ESC/853 ELSG, Booz Allen Hamilton, L-3 Titan Group	James Regan Chairman, president & CEO
	11	IntePros Consulting 750 Marrett Road, Lexington 02421 (781) 761-1140 www.intepros.com	102	223	121 254	\$29,030,000	Citizens Bank, State Street Bank, PNC Bank, SRA, Battelle, Comcast, Tufts, Harvard, DOD	John Kovalcik President, CEO
	12	Akibia Inc. 4 Technology Drive, Westborough (508) 621-5100 www.akibia.com	101	189	200 350	WND	Bose, Sepracor, Red Sox	Tom Willson CEO
	13	Axis Technology LLC 225 Franklin St., Boston 02110 (617) 217-2076 www.axistechnologyllc.com	85	110	100 125	WND	Bank of America, American Student Assistance, Fidelity	John David President
	14	Concordant Inc. 73 Princeton St., N. Chelmsford 01863 (978) 251-1882 www.concordant.com	80	90	95 100	WND	Blue Cross Blue Shield of Mass., Beth Israel Deaconess Physicians Organization/Medical Center	Chris Harding President, CEO
	15	Caturano and Co. 80 City Square, Boston 02129 (617) 912-9000 www.caturano.com	80	80	345 345	\$62,000,000	Bain Capital LLC, Dennis Burke, Cubist Pharmaceuticals Inc., Clark & Reid Co. Inc.	Richard Caturano President
	16	Mycon LLC 225 Cedar Hill, Marlborough 01545 (508) 480-5400 www.myconsoft.com	78	148	78 148	\$15,000,000	WND	Anurag Sharma President
	17	Staples Network Services by Thrive 655 Andover St., Lawrence 01843 (978) 461-3999 www.staplesnetworkservices.com	70	70	80 95	WND	Boston Celtics, Atlas Venture, Boston Community Capital	James Lippie President
	18	Gardner Resources Consulting LLC 70 Walnut St., Wellesley 02481 (781) 444-8787 www.grgc.com	65	65	80 80	\$10,600,000	WND	Thomas Pimm CEO
	19	Edgewater Technology Inc. 20 Harvard Mill Sq., Wakefield 01880 (781) 246-3343 www.edgewater.com	60	192	75 245	\$73,743,000	Herb Chambers, Champion Exposition Services, Kayem Foods, Spire	Shirley Singleton Chairman, president & CEO
	20	Continental Resources Inc. 175 Middlesex Tpke., Bedford 01730 (781) 275-0850 www.continentalresources.com	60	60	137 297	\$346,000,000	WND	Mary Nardella CEO

CONSULTING AREAS

The BBJ asked the area's largest consultants to name their largest clients. Below are the industries most often cited.

FINANCE 38%

HEALTH CARE 31%

RETAIL 27%

18% MANUFACTURING

8% HIGH TECHNOLOGY

Source: BBJ research

Trends: Firms with the most Mass. employees

Rank	Firm	Mass. staff
1	IBM	4,500
2	Deloitte	1,465
3	CSC	900
4	Accenture	736
5	CGI	438
6	Caturano and Co.	345
7	Sapient Corp.	328
8	Eliassen Group Inc.	327
9	Dynamics Research Corp.	314
10	Patni Computer Systems Inc.	250

Source: BBJ survey.

Compiled by Patrick Lawlor and Sean McFadden

Next Week's List: College Endowments & Defense Contractors

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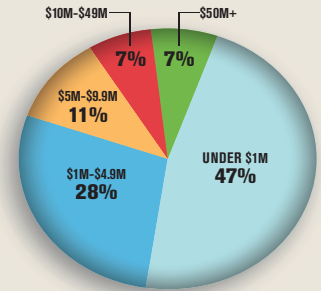
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21	21	Managed Technology Partners 10 City Square, Boston 02129 (617) 265-4000 www.managedtech.com	55	75	75 90	WND	WND	Peter Cowie CEO, chairman
22	NR	IBA Software Technologies Inc. 90 Kerry Place, Norwood 02062 (781) 769-7400 www.ibasoftware.com	55	64	22 22	\$5,200,000	TJX Cos., BJ's Wholesale Club, Perot Systems, Federal Reserve Bank of Boston, Fresenius Health	Joe Clerico CEO
23	27	mindSHIFT Technologies Inc. 307 Waverley Oaks Road, Waltham 02452 (617) 243-2700 www.mindSHIFT.com	45	285	77 388	\$86,000,000	Boston Lyric Opera, Bromfield Financial Advisory Group Inc.	Paul Chisholm Chairman, CEO
24	22	Eze Castle Integration One Federal St., Boston 02110 (617) 217-3000 www.eci.com	44	181	68 256	\$66,500,000	WND	John Cahaly CEO
25	25	Syrinx Consulting Corp. 255 Bear Hill Road, Waltham 02451 (781) 487-7800 www.syrinx.com	40	44	40 44	\$6,200,000	WND	Andrew Gelina CEO
26	29	iCorps Technologies Inc. 529 Main St., Boston 02129 (617) 868-2000 www.icorps.com	25	39	43 57	WND	American Program Bureau, Boston Beer Co., Corcoran Jennison Cos., Industrial Packing Supply	Michael Healy President, CEO
27	30	Wolf & Co. PC 99 High St., Boston 02110 617 439-9700 www.wolfandco.com	25	26	164 165	\$24,000,000	WND	Dan DeVasto President, CEO
28	31	ADS Financial Services Solutions 1 Battery March Park, Quincy 02169 (617) 770-3333 www.adsfs.com	20	35	30 45	WND	Citizens Bank, TD Banknorth, FirstMerit, Colonial	William Gallagher CEO
29	NR	CleverMinds Inc. 77 Franklin St., Boston 02110 (617) 894-1282 www.cleverminds.net	20	20	5 5	\$550,000	WND	Jack Boyle President
30	32	Spade Technology Inc. 129 North Main St., Mansfield 02048 (508) 339-5163 www.spadetechnology.com	19	19	21 21	WND	Aqua Bounty Technologies, Atlas Water Systems, Charles River Analytics	Myles Keough CEO
31	NR	Everon Technology Services 241 A St., Boston 02210 (888) 244-1748 www.everonit.com	18	18	37 37	\$4,000,000	Wellesley Hills Group, Fitzmeyer and Tucci, Backman Management, Crosby Benefits People, IceStone	Michael Cooch Founder, CEO
32	35	Braver Technology Solutions LLC 300 Myles Standish Blvd., Taunton 02780 (508) 824-2260 www.thebravergroup.com	18	18	20 20	\$1,600,000	WND	Kenny Rounds CEO
33	NR	NSK Inc. 75 Kneeland St., Boston 02111 (617) 303-0480 www.nskinc.com	15	16	30 31	\$2,900,519	WND	Nancy Swan Keddy CEO, Partner
34	NR	Tech Networks of Boston 574 Dorchester Ave., Boston 02127 (617) 269-0299 www.techboston.com	15	15	26 26	\$4,000,000	Boys and Girls Club of Boston, Commonwealth Care Alliance, Acentech	Susan Labandibar President, CEO
35	NR	MUSA Technology Partners LLC 1035 Cambridge St., Cambridge 02141 (800) 401-9123 www.musatechnology.com	13	13	15 15	\$1,401,050	Shire Pharmaceuticals, AMAG Pharmaceuticals, Anika Therapeutics, Sonos Inc.	Douglas Lantigua Principal
36	38	Court Square Data Group Inc. 1350 Main St., Springfield 01103 (413) 746-0054 www.courtsquaregroup.com	11	50	15 65	\$11,340,000	Genzyme Corp., Synta Pharmaceuticals, MassMutual, Toxicon	Keith Parent CEO
37	NR	Sea Change Systems Inc. 83 Pine St., Peabody 01960 (978) 531-7060 www.itcoverage.com	10	14	15 15	\$1,200,000	WND	Philip Adams President
38	39	Protiviti Inc. 101 Arch St., Suite 1820, Boston 02110 (617) 330-4800 www.protiviti.com	10	WND	18 3,000	\$546,900,000	WND	Thomas Taverna Managing director, Boston
39	39	Welsh Consulting Inc. 31 Milk St., Boston 02109 (617) 695-9800 www.welsh.com	7	9	15 15	WND	WND	Gary Welsh President
40	40	Bryley Systems Inc. 12 Main St., Hudson 01749 (978) 562-6077 www.bryley.com	7	7	13 13	WND	DF Murphy Insurance Agency Inc., United Plastics Inc.	Gavin Livingstone President

ANNUAL SALES

A breakdown of the IT consulting firms in New England by revenue size.



Source: Mass. High Tech

Trends: Firms with the most IT consultants nationwide

Rank	Firm	Total IT consultants
1	IBM	100,000
2	Accenture	100,000
3	Deloitte	21,200
4	CGI	21,000
5	Tata Consulting Services	16,000
6	Sapient Corp.	5,077
7	Patni Computer Systems	2,390
8	Dynamics Research Corp.	1,040
9	Eliassen Group Inc.	674
10	mindSHIFT Technologies Inc.	285

Source: BBJ survey.

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